Area of Study: **Business and Information Technology**
Pathway: **Cannabis Dispensary**
Certificate Type: **Basic**
Curriculum Code **BUS.CDI.CERT (C408G)**

Total Program Credits: 16

Description: The Cannabis Dispensary Certificate provides students with the training needed for employment or advancement in a licensed retail cannabis dispensary. Course work includes specific business, technical, legal, and regulatory aspects in order to effectively interact with and serve customers in a cannabis retail environment.

Program Learning Outcomes:

Upon successful completion of the Cannabis Dispensary Certificate program, the graduate will be able to:

- summarize principles of cannabis dispensary business operations;
- Identify and analyze the current and potential future economic impacts of the cannabis industry;
- analyze the regulatory and legal issues surrounding the cannabis business;
- summarize the relationship between profit and risk and show how businesses can raise the standard of living for all; and
- demonstrate the components of customer service and compare and contrast the societal factors affecting customer service.

Placement Measures

Program Map for Students

Semester One: Fall		
COURSES	**CATEGORY**	**CREDITS**
BUS 139 Introduction to Cannabis	*Core Course*	3
BUS 140 Legal and Regulatory Issues in the Cannabis Industry	*Core Course*	3
BUS 141 Introduction to Business	*Core Course*	3
BUS 142 Cannabis Dispensary Operations	*Core Course*	4
BUS 171 Introduction to Customer Service	*Core Course*	3
	Total Semester Credits:	16
NEXT STEPS:	Meet with your Academic Advisor to create an academic plan. Explore stackable certificate(s)/degree(s)	

See BUS course descriptions.

Chairperson: Dr. William M. Griffin, Ext. 3579

KEY
(AAS/CERT)

General Education	Communications, Fine Arts, Humanities, Life Science, Mathematics, Physical Science, Social and Behavioral Science *(see individual degree requirements).*	
Core Course	Course(s) listed in a semester the student is required to take.	
Program Elective	Course(s) that faculty recommend and are listed in the 'Program Electives' section (if any) for this program.	If intending to transfer, choose courses accepted by your transfer institution.
General Elective	Course(s) chosen by the student, if needed, above and beyond *core courses* and *program electives* (if any), to complete the Program Total Credits.	
◊ symbol	This course is articulated. (course transfers to 3 or more Illinois State schools, as an elective or equal course-to-course)	
# symbol	This course has a prerequisite. (course(s) student takes prior to taking this course)	